

Enterprise Management System v2.1



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Product Architecture



Application Features

- ✓ Customer profile Management
- ✓ Suppliers Management
- ✓ Inventory Management
- ✓ Purchase Management
- ✓ Order processing
- ✓ POST Sale & Point Of Sale
- ✓ Bill / Invoice / Receipt Generation
- ✓ Payment tracking
- ✓ Data Management
- ✓ MIS Reporting
- ✓ Analytics
- ✓ SMS / email communication

Benefits

- ✓ EMS comes with both offline and Online versions
- ✓ compatible with all operating systems like Windows, Mac and Android
- ✓ built with the latest technology, can work with any devices (PC, laptop, iPad & Tab)
- ✓ Can be customizable for your industry specific processes & Practices
- ✓ Can create multiple braches and multiple account heads
- ✓ Right fit for Small and Medium Enterprises
- ✓ Suitable for all companies of varied type and capacity
- ✓ Provides the most comprehensive, powerful Analytical tools & reports
- ✓ Flexible with right options, features that works well for your enterprise need
- ✓ It helps management to have control and track the business effectively

Sales Management

- ✓ Sales & Marketing report for enquiries/ booking status / position
- ✓ Generate alerts on Debit / Credit Note for Incentive & Loss
- ✓ Bring continuity in sales responses, sales order processing with availability, Invoice & Payment follow up
- ✓ Quotation Management, Order amendment history and authorization of orders
- ✓ Sales return management & Sales reorder management with alerts
- ✓ Sales and marketing start winning more business through better lead tracking and management
- ✓ Promotional schemes of free Goods / discount / rebate and pricing schemes

Inventory Management

- ✓ Integrate sales & inventory with purchase for better sales forecasting
- ✓ Book orders fast execute order timely with complete forecast and no loss of business opportunity
- ✓ Optimize Inventory. Avoid under-inventory or over-inventory and enhance resource utilization
- ✓ Optimize stock, cost and hence control excess or under-production
- ✓ Control supply chain with Just-in-time inventory
- ✓ Optimize finished goods inventory, raw material inventory to reduce labor and overheads
- ✓ Transfer of Goods and Materials between warehouse and depots / branches

Procurement Management

- ✓ Procurement Management will reduce cost because of better forecasting & scheduling and deliveries
- ✓ Manage vendors better and control costs at each level
- ✓ Comprehensive view of price sheets for various stock-able and consumable items
- ✓ Complete view of spent product-wise and duration for various cost calculations
- ✓ Reduction of lead time fulfillment and delivery date
- ✓ Provide centralized repository of information for the Vendor
- ✓ Special pricing agreement with Vendors

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